



Strong appetite

SOFTWARE

- Accounting
- Broadcasting
- Business analytics
- Cloud storage
- Communications
- Computer-aided design (CAD)
- Custom developers (contracts \$1-3m)
- Custom developers (contracts <\$1m)
- Customer rewards
- Cybersecurity
- Digital marketing
- E-discovery

- Emergency notification
- Geographic information systems (GIS)
- Health and wellness
- Human resources
- Internet of things (IoT)
- IT analytics
- Learning management
- Risk management
- Sharing economy
- Telematics

SERVICES

- Cloud computing
- Consulting – general IT
- Consulting – security testing

- Consulting – software testing
- Consulting – training
- Data center/co-location
- Digital marketing services
- Document and data conversion
- Electronic repair
- E-recycling and data destruction
- Hardware installation/integration
- Internet service provider (ISP)
- IT staffing
- Managed IT services
- Managed security services
- Telecommunications
- Value added reseller (VAR)
- Web developer



Conservative appetite

SOFTWARE

- Banking
- Custom developers (contracts >\$3m)
- Customer relationship management (CRM)
- E-commerce
- Enterprise resource planning (ERP)

- Point of sale (POS)
- Practice management
- Social media
- Supply chain management (SCM)

SERVICES

- Consulting – compliance certification
- Content delivery network (CDN)

- VAR – electronic health records
- VAR – ERP
- VAR – payment systems
- Virtual private network (VPN)
- Web hosting and domains



Out of appetite

SOFTWARE

- Autonomous AI
- Biometric
- Computer-aided manufacturing (CAM)
- Control systems
- Crowdfunding

- Cryptocurrency
- Data aggregators (consumer)
- Financial trading
- Gambling
- Identity and fraud detection
- Medical diagnostic
- Password management

- Payment processing
- Video game

SERVICES

- Hardware design/manufacturing